

# Instructional Scenario

## Help from the Cooperative



Course/Duty Area: Agriscience & Technology/Understanding AFNR Businesses

### Scenario:

You are a farmer who needs supplies to grow 1500 acres of corn. You are looking for a variety of corn that produces the highest yield, and you need enough starter fertilizer, pre- and post-emergent, to make this 1500-acre crop successful. You will need additional support from the local agricultural cooperative throughout the growing season.

### Big Question:

How do cooperatives help farmers in Virginia?

### Focused Questions:

- What is a *cooperative*?
- How do different cooperative staff members help support farmers?
- What are the manager's responsibilities?
- What does an agronomist do?
- What are the field salesperson's responsibilities?
- What does the field applicator do?

### Student Project or Outcome:

A presentation about the local agricultural cooperative

### Teacher Resources:

- [Cargill](#)
- [Southern States](#)
- [Pioneer](#)
- [Rockingham Cooperative](#)

*Scenario submitted by Daniel Allen, Goochland County High School, Goochland County Public Schools*